

***Young Women's Christian
Association Of Central
Massachusetts, Inc.***

*Financial Statements for the Years Ended
September 30, 2010 and 2009 and
Independent Auditors' Report*

YOUNG WOMEN'S CHRISTIAN ASSOCIATION OF CENTRAL MASSACHUSETTS, INC.

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STOWE & DEGON LLC
CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Young Women's Christian Association of Central Massachusetts, Inc.
Worcester, Massachusetts

We have audited the accompanying statements of financial position of Young Women's Christian Association of Central Massachusetts, Inc. (the "Association") as of September 30, 2010 and 2009 and the related statements of activities and changes in net assets, cash flows, and functional expenses for the years then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association as of September 30, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Stowe & Degon LLC

December 22, 2010

YOUNG WOMEN'S CHRISTIAN ASSOCIATION OF CENTRAL MASSACHUSETTS, INC.

STATEMENTS OF FINANCIAL POSITION
SEPTEMBER 30, 2010 AND 2009

	2010	2009
ASSETS		
CURRENT ASSETS:		
Cash	\$ 11,399	\$ 139,654
Investments	73,525	84,622
Program service fees receivable	180,985	143,017
Other accounts receivable	117,170	117,430
Prepaid expenses and other	<u>63,517</u>	<u>38,797</u>
Total current assets	446,596	523,520
INVESTMENTS, net of current portion	1,663,838	1,709,358
PROPERTY AND EQUIPMENT:		
Property and equipment, net	<u>3,500,884</u>	<u>3,702,769</u>
Total assets	<u>\$ 5,611,318</u>	<u>\$ 5,935,647</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Note payable bank	\$ 200,000	\$ 68,000
Accounts payable and accrued expenses	190,200	352,353
Current portion of long-term debt	36,713	30,594
Refundable advances	<u>34,299</u>	<u>16,687</u>
Total current liabilities	461,212	467,634
Long-term debt, net of current portion	<u>633,793</u>	<u>672,026</u>
Total liabilities	<u>1,095,005</u>	<u>1,139,660</u>
NET ASSETS:		
Unrestricted:		
Operating	(216,020)	(190,604)
Designated by the Board of Directors	1,139,176	1,230,325
Property, plant, and equipment	2,830,378	3,000,149
Appreciation of Board designated investments	76,632	61,088
Depreciation on permanently restricted endowment	<u>(30,536)</u>	<u>(30,960)</u>
Total unrestricted	<u>3,799,630</u>	<u>4,069,998</u>
Temporarily restricted:		
Purpose	171,711	212,828
Appreciation of permanently restricted endowment	<u>66,599</u>	<u>34,788</u>
Total temporarily restricted	<u>238,310</u>	<u>247,616</u>
Permanently restricted:		
Endowment	<u>478,373</u>	<u>478,373</u>
Total net assets	<u>4,516,313</u>	<u>4,795,987</u>
Total liabilities and net assets	<u>\$ 5,611,318</u>	<u>\$ 5,935,647</u>

See notes to financial statements.

YOUNG WOMEN'S CHRISTIAN ASSOCIATION OF CENTRAL MASSACHUSETTS, INC.

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

	2010			2009				
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
OPERATING REVENUES AND PUBLIC SUPPORT:								
Program service fees -								
Government contracts	\$ 2,934,893	\$ -	\$ -	\$ 2,934,893	\$ 3,095,494	\$ -	\$ -	\$ 3,095,494
Individuals and other	1,781,907	-	-	1,781,907	1,616,143	-	-	1,616,143
Grants and contributions	186,189	443,525	-	629,714	159,762	447,562	4,876	612,200
United Way	314,086	-	-	314,086	289,629	-	-	289,629
Special events, net of expenses of \$31,076 and \$43,024 for the years ended September 30, 2010 and 2009, respectively	33,616	-	-	33,616	60,235	-	-	60,235
Investment income appropriated for operations	72,505	-	-	72,505	87,353	-	-	87,353
Miscellaneous income	51,356	-	-	51,356	55,361	-	-	55,361
Membership dues	33,878	-	-	33,878	41,938	-	-	41,938
Donated equipment and related services	8,963	-	-	8,963	3,447	-	-	3,447
Net assets related from restrictions:								
satisfaction of purpose restrictions	485,619	(485,619)	-	-	433,794	(433,794)	-	-
satisfaction of capital restrictions	15,683	(15,683)	-	-	4,152	(4,152)	-	-
Total operating revenues and public support	5,918,695	(57,777)	-	5,860,918	5,847,308	9,616	4,876	5,861,800
EXPENSES:								
Program services -								
Health Promotion Services	662,352	-	-	662,352	613,447	-	-	613,447
Child Care	2,140,175	-	-	2,140,175	1,980,959	-	-	1,980,959
Transitional Housing	120,485	-	-	120,485	112,396	-	-	112,396
Career Resources	183,039	-	-	183,039	178,167	-	-	178,167
Battered Women Services:								
Daybreak	798,641	-	-	798,641	870,529	-	-	870,529
BWRI	905,072	-	-	905,072	1,014,742	-	-	1,014,742
Total program services	4,809,764	-	-	4,809,764	4,770,240	-	-	4,770,240
Support services -								
Management and general	641,988	-	-	641,988	618,664	-	-	618,664
Program Support	170,345	-	-	170,345	159,313	-	-	159,313
Facilities	506,889	-	-	506,889	492,064	-	-	492,064
Development	92,844	-	-	92,844	88,682	-	-	88,682
Total support services	1,412,066	-	-	1,412,066	1,358,723	-	-	1,358,723
Total expenses	6,221,830	-	-	6,221,830	6,128,963	-	-	6,128,963
Changes in net assets from operations	(310,135)	(57,777)	-	(367,912)	(281,655)	9,616	4,876	(267,163)
NON-OPERATING ACTIVITIES:								
Realized gains (losses) on sale of investments	57,983	12,307	-	70,290	(237,832)	(18,590)	-	(256,422)
Investment income, net of fees of \$60,641 and \$70,838 for the years ended September 30, 2010 and 2009, respectively	44,130	16,236	-	60,366	56,092	18,987	-	75,079
Loss on disposal of property and equipment	(5,385)	-	-	(5,385)	(3,719)	-	-	(3,719)
Investment income appropriated for operations	(72,505)	-	-	(72,505)	(87,353)	-	-	(87,353)
Unrealized gains (losses) on investments	15,544	19,928	-	35,472	251,693	17,780	-	269,473
Total non-operating activities	39,767	48,471	-	88,238	(21,119)	18,177	-	(2,942)
Changes in net assets	(270,368)	(9,306)	-	(279,674)	(302,774)	27,793	4,876	(270,105)
Net assets, beginning of year, as previously reported	4,069,998	247,616	478,373	4,795,987	4,405,012	219,823	473,497	5,098,332
Prior period adjustment	-	-	-	-	(32,240)	-	-	(32,240)
Net assets, beginning of year, as restated	4,069,998	247,616	478,373	4,795,987	4,372,772	219,823	473,497	5,066,092
Net assets, end of year	\$ 3,799,630	\$ 238,310	\$ 478,373	\$ 4,516,313	\$ 4,069,998	\$ 247,616	\$ 478,373	\$ 4,795,987

See notes to financial statements.

YOUNG WOMEN'S CHRISTIAN ASSOCIATION OF CENTRAL MASSACHUSETTS, INC.

**STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009**

	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (279,674)	\$ (270,105)
Adjustments to reconcile change in net assets to net cash provided by (used for) operating activities:		
Prior period adjustment	-	(32,240)
Depreciation	269,786	223,458
Loss on disposal of property and equipment	5,385	3,720
Capital grants and contributions	(12,500)	(14,876)
Unrealized and realized (gains) losses on investments	(105,672)	(13,051)
Changes in operating assets and liabilities :		
Program service fees receivable	(37,968)	74,972
Other accounts receivable	260	16,300
Prepaid expenses and other	(24,720)	20,560
Accounts payable and accrued expenses	(162,153)	47,224
Refundable advances	17,612	620
Net cash provided by (used for) operating activities	<u>(329,644)</u>	<u>56,582</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of property, plant and equipment	(73,286)	(144,500)
Purchases of investments	(1,331,022)	(1,274,116)
Proceeds from sales of investments	1,493,311	1,306,302
Net cash provided by (used for) investing activities	<u>89,003</u>	<u>(112,314)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net proceeds from note payable-bank	132,000	68,000
Proceeds from long-term debt	-	112,100
Payments on long-term debt	(32,114)	(85,744)
Capital grants and contributions received	12,500	14,876
Net cash provided by financing activities	<u>112,386</u>	<u>109,232</u>
NET INCREASE (DECREASE) IN CASH	(128,255)	53,500
CASH, beginning of year	139,654	86,154
CASH, end of year	\$ <u>11,399</u>	\$ <u>139,654</u>
SUPPLEMENTAL DISCLOSURE:		
Cash paid during year for interest	<u>\$ 43,717</u>	<u>\$ 42,607</u>
NON-CASH INVESTING AND FINANCING TRANSACTIONS:		
Donated services	<u>\$ 8,963</u>	<u>\$ 3,447</u>
Original cost of disposed property and equipment	<u>\$ 15,622</u>	<u>\$ 39,908</u>

See notes to financial statements.

YOUNG WOMEN'S CHRISTIAN ASSOCIATION OF CENTRAL MASSACHUSETTS, INC.

STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED SEPTEMBER 30, 2010
(With Summarized Financial Information for the Year Ended September 30, 2009)

	2010										2009															
	PROGRAM SERVICES					SUPPORT SERVICES					PROGRAM SERVICES					SUPPORT SERVICES										
	HEALTH PROMOTION SERVICES	CHILD CARE	TRANSITIONAL HOUSING	CAREER RESOURCES	BATTERED WOMEN SERVICES	PROGRAM SERVICES	MANAGEMENT AND GENERAL	PROGRAM SUPPORT	FACILITIES	DEVELOPMENT	TOTAL SUPPORT SERVICES	TOTAL EXPENSES	HEALTH PROMOTION SERVICES	CHILD CARE	TRANSITIONAL HOUSING	CAREER RESOURCES	BATTERED WOMEN SERVICES	PROGRAM SERVICES	MANAGEMENT AND GENERAL	PROGRAM SUPPORT	FACILITIES	DEVELOPMENT	TOTAL SUPPORT SERVICES	TOTAL EXPENSES		
PERSONNEL AND RELATED:																										
Salaries	\$ 418,991	\$ 1,367,770	\$ 62,528	\$ 125,591	\$ 577,890	\$ 566,324	\$ 3,119,094	\$ 339,808	\$ 97,797	\$ 80,580	\$ 67,585	\$ 585,770	\$ 3,704,864	\$ 418,991	\$ 1,367,770	\$ 62,528	\$ 125,591	\$ 577,890	\$ 566,324	\$ 3,119,094	\$ 339,808	\$ 97,797	\$ 80,580	\$ 67,585	\$ 585,770	\$ 3,704,864
Employee benefits	33,127	213,976	11,147	13,857	93,920	88,176	454,203	54,563	10,664	12,071	9,798	87,696	541,299	33,127	213,976	11,147	13,857	93,920	88,176	454,203	54,563	10,664	12,071	9,798	87,696	541,299
Payroll taxes	31,372	96,871	4,287	9,062	43,008	41,589	226,189	25,551	7,347	3,895	4,976	43,769	269,958	31,372	96,871	4,287	9,062	43,008	41,589	226,189	25,551	7,347	3,895	4,976	43,769	269,958
Outside and contracted services	42,841	81,078	-	12,010	1,343	-	137,572	41,663	-	-	-	137,572	146,673	42,841	81,078	-	12,010	1,343	-	137,572	41,663	-	-	-	137,572	146,673
Total payroll and related expenses	526,331	1,760,095	77,962	160,520	716,081	696,080	3,937,058	419,922	115,808	98,546	82,359	716,635	4,653,692	526,331	1,760,095	77,962	160,520	716,081	696,080	3,937,058	419,922	115,808	98,546	82,359	716,635	4,653,692
OCCUPANCY:																										
Rent and utilities	-	77,813	-	-	12,616	65,780	156,209	-	-	243,342	-	243,342	399,551	-	77,813	-	-	12,616	65,780	156,209	-	-	243,342	-	243,342	399,551
Repairs and maintenance	-	35,735	-	-	7,887	8,859	52,481	-	-	141,527	-	141,527	194,008	-	35,735	-	-	7,887	8,859	52,481	-	-	141,527	-	141,527	194,008
Insurance	-	-	-	-	-	2,566	2,054	48,382	-	13,668	-	37,050	58,963	-	-	-	-	-	2,566	2,054	48,382	-	13,668	-	37,050	58,963
Interest	-	-	-	-	-	-	2,054	41,663	-	-	-	41,663	42,607	-	-	-	-	-	-	2,054	41,663	-	-	-	41,663	42,607
Total occupancy	-	113,548	-	-	20,503	79,259	213,310	85,045	-	398,537	-	483,382	696,892	-	113,548	-	-	20,503	79,259	213,310	85,045	-	398,537	-	483,382	696,892
OTHER:																										
Program supplies	19,761	62,779	1,166	3,251	5,076	33,445	125,478	-	-	-	-	-	125,478	19,761	62,779	1,166	3,251	5,076	33,445	-	-	-	-	-	-	125,478
Miscellaneous	-	22,783	3,439	1,046	1,902	3,774	32,944	21,279	191	865	258	22,593	60,647	-	22,783	3,439	1,046	1,902	3,774	32,944	21,279	191	865	258	22,593	60,647
Client transportation	10,495	41,116	-	817	2,158	7,057	61,643	-	-	-	-	-	61,643	10,495	41,116	-	817	2,158	7,057	-	-	-	-	-	-	61,643
Telephone	1,570	8,736	1,395	1,095	7,157	12,822	32,775	1,819	778	2,718	349	5,664	38,439	1,570	8,736	1,395	1,095	7,157	12,822	32,775	1,819	778	2,718	349	5,664	38,439
Printing, dues and subscriptions	3,991	5,276	-	945	5,412	8,677	24,211	7,553	3,070	445	6,590	17,660	41,881	3,991	5,276	-	945	5,412	8,677	24,211	7,553	3,070	445	6,590	17,660	41,881
Meals	3,002	11,115	500	2,451	17,446	12,494	47,008	2,968	-	2,136	-	5,104	51,829	3,002	11,115	500	2,451	17,446	12,494	47,008	2,968	-	2,136	-	5,104	51,829
Equipment rental and maintenance	13,144	3,770	240	-	99	4,651	21,904	516	22,050	1,207	-	23,773	45,009	13,144	3,770	240	-	99	4,651	21,904	516	22,050	1,207	-	23,773	45,009
Legal and accounting	-	-	-	-	-	-	-	47,554	-	-	-	47,554	35,885	-	-	-	-	-	-	47,554	-	-	-	47,554	35,885	
Professional contracted services	-	-	-	-	-	-	-	18,852	-	-	8,236	27,088	18,424	-	-	-	-	-	-	18,852	-	-	8,236	27,088	18,424	
Advertising	1,370	4,356	-	-	225	1,172	7,123	1,882	2,603	-	-	4,485	11,608	1,370	4,356	-	-	225	1,172	7,123	1,882	2,603	-	-	4,485	11,608
Travel	1,815	4,623	470	140	6,979	9,722	23,749	921	-	1,671	320	2,912	26,661	1,815	4,623	470	140	6,979	9,722	23,749	921	-	1,671	320	2,912	26,661
National council assessments	-	-	-	-	-	-	-	19,250	-	-	-	19,250	19,250	-	-	-	-	-	-	19,250	-	-	-	19,250	19,250	
Office supplies	266	2,333	53	95	2,120	7,212	12,079	1,671	3,270	99	305	5,345	17,424	266	2,333	53	95	2,120	7,212	12,079	1,671	3,270	99	305	5,345	17,424
Conferences and meetings	4,826	7,615	-	373	920	1,686	15,420	1,475	-	665	22	2,162	17,582	4,826	7,615	-	373	920	1,686	15,420	1,475	-	665	22	2,162	17,582
Bad debt expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
In-kind expense	-	575	-	-	179	8,388	8,963	-	-	-	-	-	8,963	-	575	-	-	179	8,388	8,963	-	-	-	-	8,963	
Postage and shipping	-	125	-	31	-	2,526	2,861	1,416	6,834	-	461	11,572	13,025	-	125	-	31	-	2,526	2,861	1,416	6,834	461	11,572	13,025	
Total other	60,150	175,202	7,263	10,244	49,673	113,626	416,158	127,158	38,796	9,806	16,541	192,301	608,459	60,150	175,202	7,263	10,244	49,673	113,626	127,158	38,796	9,806	16,541	192,301	608,459	
Total expenses before depreciation and allocations	586,481	2,048,845	85,225	170,764	786,237	888,974	4,566,506	632,125	154,604	506,889	98,900	1,392,518	5,959,044	586,481	2,048,845	85,225	170,764	786,237	888,974	4,566,506	632,125	154,604	506,889	98,900	1,392,518	5,959,044
DEPRECIATION	75,871	91,330	35,260	12,275	12,404	16,098	243,238	9,863	15,741	-	944	26,548	223,458	75,871	91,330	35,260	12,275	12,404	16,098	243,238	9,863	15,741	-	944	26,548	223,458
Total depreciation before facilities, program and management and general allocations	662,352	2,140,175	120,485	183,039	798,641	905,072	4,809,764	641,988	170,345	506,889	99,844	1,419,066	6,228,830	662,352	2,140,175	120,485	183,039	798,641	905,072	4,809,764	641,988	170,345	506,889	99,844	1,419,066	6,228,830
FACILITIES ALLOCATION	191,579	118,166	89,032	30,994	10,080	1	459,852	24,905	39,747	(506,889)	2,385	(439,852)	-	191,579	118,166	89,032	30,994	10,080	1	459,852	24,905	39,747	(506,889)	2,385	(439,852)	-
PROGRAM SUPPORT ALLOCATION	43,370	92,263	6,901	13,306	46,800	71	202,711	(666,893)	(210,092)	-	7,381	(202,711)	-	43,370	92,263	6,901	13,306	46,800	71	202,711	(666,893)	(210,092)	-	7,381	(202,711)	-
MANAGEMENT AND GENERAL ALLOCATION	86,143	288,653	13,754	26,515	127,558	109,572	632,195	(666,893)	-	-	14,698	(632,195)	-	86,143	288,653	13,754	26,515	127,558	109,572	632,195	(666,893)	-	-	14,698	(632,195)	-
Total expenses	\$ 983,444	\$ 2,659,257	\$ 230,172	\$ 253,854	\$ 983,079	\$ 1,014,716	\$ 6,104,522	\$ -	\$ -	\$ -	\$ 124,308	\$ 124,308	\$ 6,125,516	\$ 983,444	\$ 2,659,257	\$ 230,172	\$ 253,854	\$ 983,079	\$ 1,014,716	\$ 6,104,522	\$ -	\$ -	\$ -	\$ 124,308	\$ 124,308	\$ 6,125,516

See notes to financial statements.

YOUNG WOMEN'S CHRISTIAN ASSOCIATION OF CENTRAL MASSACHUSETTS, INC.

STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED SEPTEMBER 30, 2009

	PROGRAM SERVICES					SUPPORT SERVICES				
	HEALTH PROMOTION SERVICES	CHILD CARE	TRANSITIONAL HOUSING	CAREER RESOURCES	BATTERED WOMEN SERVICES	MANAGEMENT AND GENERAL	PROGRAM SUPPORT	FACILITIES DEVELOPMENT	TOTAL SUPPORT SERVICES	TOTAL EXPENSES
PERSONNEL AND RELATED:										
Salaries	\$ 396,165	\$ 1,296,481	\$ 67,802	\$ 129,901	\$ 627,443	\$ 3,148,528	\$ 89,981	\$ 79,561	\$ 62,288	\$ 3,794,428
Employee benefits	221,794	180,482	5,779	11,787	81,412	384,721	8,806	9,907	7,293	488,657
Payroll taxes	29,602	93,827	4,921	9,275	46,584	230,619	6,756	5,755	4,664	273,187
Outside and contracted services	43,105	83,562	-	9,987	7,871	146,675	-	-	-	146,675
Total payroll and related expenses	491,666	1,656,662	78,502	160,950	768,429	3,970,543	105,523	95,223	74,265	4,602,917
OCCUPANCY:										
Rent and utilities	-	70,340	-	-	15,458	151,960	-	239,810	-	391,770
Repairs and maintenance	-	35,994	-	-	8,520	12,910	-	131,748	-	189,172
Insurance	-	-	-	-	-	2,595	-	171,882	-	56,368
Interest	-	-	-	-	-	2,149	-	40,458	-	42,607
Total occupancy	-	106,334	-	-	23,978	214,128	-	388,740	-	469,384
OTHER:										
Program supplies	10,516	26,802	399	1,739	17,860	159,338	-	-	-	159,338
Miscellaneous	5,964	24,141	3,473	157	2,458	37,575	329	424	-	60,647
Clean transportation	6,349	37,340	7	1,013	3,295	52,603	-	-	-	52,603
Telephone	1,803	8,453	1,517	1,079	8,829	36,293	569	2,933	379	5,888
Printing, dues and subscriptions	3,843	5,996	-	568	8,291	29,005	4,174	435	10,853	41,881
Meals	5,132	10,809	199	1,425	16,941	44,310	1,390	2,059	3,449	51,829
Equipment rental and maintenance	15,813	4,561	-	200	1,022	23,686	20,570	489	21,323	45,009
Legal and accounting	-	-	-	-	-	200	-	-	-	35,485
Professional contracted services	-	-	-	-	-	18,484	-	-	-	18,424
Advertising	5,425	5,708	-	-	557	12,460	893	-	-	4,048
Travel	1,901	4,071	-	137	7,591	24,670	3,155	1,536	513	26,953
National council assessments	-	-	-	-	-	234	-	-	-	2,283
Office Supplies	216	1,454	-	491	902	6,063	3,779	-	-	20,686
Conferences and meetings	3,013	4,425	-	547	1,320	10,932	-	-	452	6,602
Bid/bid expense	-	-	-	-	-	-	-	215	50	2,625
In-kind expenses	894	510	-	-	134	3,447	-	-	-	3,447
Postage and shipping	-	1,278	-	-	1,278	2,810	-	-	-	13,035
Total other	60,889	134,270	5,395	7,366	68,124	167,174	41,157	8,101	13,659	176,638
Total expenses before depreciation and allocations	552,555	1,896,656	84,097	168,316	858,511	4,568,089	146,680	492,064	87,924	1,357,416
DEPRECIATION	60,892	84,303	28,299	9,851	12,018	202,151	12,633	758	-	223,458
Total expenses before facilities, program and management and general allocations	613,447	1,980,959	112,396	178,167	870,529	4,770,240	159,313	492,064	88,682	1,358,723
FACILITIES ALLOCATION	184,403	117,902	85,698	29,833	9,702	427,538	38,258	(492,064)	2,296	(427,538)
PROGRAM SUPPORT ALLOCATION	38,330	84,165	6,717	12,842	49,195	191,249	(197,571)	-	6,322	(191,249)
MANAGEMENT AND GENERAL ALLOCATION	77,767	262,831	13,502	26,355	132,354	629,783	(642,650)	-	12,853	(629,783)
Total expenses	\$ 913,947	\$ 2,445,857	\$ 218,313	\$ 247,197	\$ 1,061,780	\$ 6,018,810	\$ -	\$ -	\$ 110,153	\$ 6,128,963

See notes to financial statements.

YOUNG WOMEN'S CHRISTIAN ASSOCIATION OF CENTRAL MASSACHUSETTS, INC.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

1. ORGANIZATION

Young Women's Christian Association of Central Massachusetts, Inc. (the "Association") was incorporated in October 1885, as part of the women's membership movement to empower women and girls and eliminate racism.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation – The Association reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Prior Period Adjustment – The 2008 net assets have been reduced by \$32,240 to reflect an obligation as of September 30, 2008 for accounting fees related to the year ended September 30, 2008.

Cash – The Association maintains its cash in bank deposit accounts, which at times may exceed federally insured limits. The Association has not experienced any losses in such accounts. The Association believes it is not exposed to any significant credit risk on cash as the funds are held in accredited financial institutions.

Investments – The Association records its investments at fair market value using quoted market prices. Investment securities are exposed to various risks including, but not limited to, interest rate and market and credit risks. Due to the level of risks associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term. The Association seeks to minimize market risk by diversifying its investment portfolio.

Interest, dividends and mutual fund distributions are recorded when earned. Gains and losses are recognized as incurred or based on market value changes during the period.

Cash and cash equivalent investments, excluding permanently restricted cash and equivalents, are shown as current investments in the accompanying financial statements due to their liquidity. In accordance with the Board of Director's intent, all other investments are included in non-current assets in the accompanying financial statements.

The Association's Board of Directors has established an investment spending policy which allows a percentage of the Unrestricted Net Assets – Designated by the Board of Directors to be appropriated for operations and capital expenditures annually, based on the percentage of the prior year's market value. During the years ended September 30, 2010 and 2009, 4% and 5% (\$51,100 and \$64,209, respectively), of the market value of the funds that make up the Association's Unrestricted Net Assets – Designated by the Board of Directors at the end of the previous fiscal year were appropriated for operations under this policy and are included in operating revenues in the accompanying financial statements. The Association also appropriates for operations investment income earned on the Irene L. Piper and Eleanor F. Rowe funds (See Note 9). The income is used to provide scholarships and counseling services. The Association appropriated for operations investment income earned on these funds of \$21,405 and \$23,144 for 2010 and 2009, respectively.

2. **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Investments (Continued) – The investments have been allocated among the unrestricted, temporarily restricted and permanently restricted net assets classes in the accompanying financial statements according to the absence or presence of donor restrictions.

Massachusetts state law allows the Association to appropriate as much of the net appreciation on permanently restricted net assets as is prudent considering the Association’s long and short-term needs, present and anticipated financial requirements, expected total return on its investments, price level trends, and general economic conditions. There were no allocations for these purposes during 2010 and 2009.

Accounts Receivable – Accounts are charged to bad debt expense as they are deemed uncollectible based on a periodic review of the aging and collections of the accounts receivable. The Association considers accounts receivable as of September 30, 2010 and 2009 to be fully collectible.

Property and Equipment – Purchased property, plant and equipment are recorded at cost. Donated property plant and equipment are recorded at fair market value at the time of donation. Renewals and betterments are capitalized while repairs and maintenance are charged to expense as they are incurred. Depreciation is computed using the straight-line method over the following estimated useful lives:

	Estimated Useful Lives
Land and improvements	20 years
Building and improvements	15 - 50 years
Furniture and equipment	3 - 10 years

Refundable Advances – Refundable advances represent certain program service fees received in advance of the services being provided.

Revenue Recognition – Restricted grants, contributions and special events are recorded as temporarily restricted revenues and net assets when received or unconditionally pledged. Transfers are made to unrestricted net assets as costs are incurred or time restrictions or program restrictions have lapsed. Donor restricted grants, contributions and special events received and satisfied in the same period are included in unrestricted net assets.

Revenues from program service fees and contracts are recorded as the services are provided. Unrestricted grants, contributions and special events, United Way and membership dues are recorded as revenue when received or unconditionally pledged. All other income is recorded as revenue when earned.

Expense/Joint Cost Allocation – Expenses related directly to a program are distributed to that program while other expenses are allocated based upon management’s estimate of the percentage attributable to each program. During the years ended September 30, 2010 and 2009, a time study was performed and the wages of employees associated with the development function were allocated based on the percentages calculated from this time study, which was based on actual time spent on each function. The allocations of payroll taxes and employee benefits were based on these same percentages. For the year ended September 30, 2010 and 2009, all other fundraising costs were directly allocated to the development function.

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated Equipment and Services – During fiscal year 2010 and 2009, the Association received donated services for its Safeplan program and camp maintenance in the amount of \$8,963 and \$3,447 respectively. The donations are recorded at the value determined by the donors.

The Association also receives services of volunteers in various aspects of its programs. The value of these services is not reflected in the accompanying financial statements since the value assigned to these services by the donating volunteers is not ascertainable and does not meet the recognition criteria of generally accepted accounting principles for non-profit organizations.

Income Taxes – The Association is exempt from Federal income taxes as an organization (not a private foundation) formed for charitable purposes under Section 501(c)(3) of the Internal Revenue Code. The Association is also exempt from state income taxes. Donors may deduct contributions made to the Association within the Internal Revenue Code requirements.

As of January 1, 2009, the Association adopted the recognition requirements for uncertain income tax positions as required by accounting principles generally accepted in the U.S. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. The Association believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse affect on the Association's financial condition, reported activity, or cash flows. The Association is subject to audits by taxing jurisdictions; however there are currently no audits for any tax periods in progress. The Association believes it is no longer subject to income tax examinations for years prior to 2006.

Advertising Costs – The Association expenses advertising costs as they are incurred.

Codification – Effective July 1, 2009, the Financial Accounting Standards Board's Accounting Standards Codification (ASC) became the single official source of authoritative, nongovernmental U.S. generally accepted accounting principles (GAAP) and the historical GAAP hierarchy was eliminated. The Association's accounting policies were not affected by the conversion to ASC.

3. INVESTMENTS

The following is a summary of the investment portfolio as of September 30, 2010 and 2009, and the income earned during the years then ended:

	2010	Fair Market	Unrealized
	Cost	Value	Appreciation
Common stocks and mutual funds	\$ 1,198,037	\$ 1,287,744	\$ 89,707
Corporate and government bonds	366,880	373,360	6,480
Cash and cash equivalents	76,259	76,259	-
	<u>\$ 1,641,176</u>	<u>\$ 1,737,363</u>	<u>\$ 96,187</u>
	2009	Fair Market	Unrealized
	Cost	Value	Appreciation
Common stocks and mutual funds	\$ 1,234,872	\$ 1,284,943	\$ 50,071
Corporate and government bonds	412,181	422,825	10,644
Cash and cash equivalents	86,212	86,212	-
	<u>\$ 1,733,265</u>	<u>\$ 1,793,980</u>	<u>\$ 60,715</u>

4. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consist of the following:

	2010	2009
Worcester:		
Land and improvements	\$ 122,281	\$ 122,281
Building and improvements	4,715,751	4,682,984
Furniture and equipment	409,091	405,497
Leicester:		
Land and improvements	69,022	69,022
Building and improvements	587,188	585,513
Furniture and equipment	3,574	3,574
Westborough:		
Land and improvements	17,000	17,000
Building and improvements	1,297,524	1,294,619
Furniture and equipment	27,519	25,151
Daybreak Resources:		
Land and improvements	13,840	13,840
Building and improvements	286,273	273,859
Furniture and equipment	6,501	6,501
BWRI:		
Land and improvements	45,000	45,000
Building and improvements	237,591	235,650
Furniture and equipment	16,861	16,861
Vehicles	4,200	4,200
	<u>7,859,216</u>	<u>7,801,552</u>
Less accumulated depreciation	<u>4,358,332</u>	<u>4,098,783</u>
Net property, plant and equipment	<u>\$ 3,500,884</u>	<u>\$ 3,702,769</u>

5. NOTE PAYABLE TO A BANK

As of September 30, 2010 and 2009, the Association had available borrowings of \$400,000 under a line of credit agreement with a bank. The specific amount available varies depending on the collateral available at the time. The line is secured by specific investments and all business assets of the Association. This line renews annually based upon the assessment of the Association's investment portfolio and business operations. Borrowings under the agreement are due on demand and interest is payable monthly based on a floating rate equal to the prime rate as published in the *Wall Street Journal* (3.25% as of September 30, 2010 and 2009), less 0.5%. Effective May 1, 2009, the bank amended the terms of the agreement setting an interest rate floor, so that the interest rate at no time shall be less than 4%. The Association may pay this line back at anytime without penalty. There was \$200,000 and \$68,000 outstanding as of September 30, 2010 and 2009, respectively.

6. **LONG TERM DEBT**

Long-term debt consists of the following:

	2010	2009
Note payable to a bank, due in quarterly principal installments of \$6,000, plus monthly interest payments through July 30, 2012. This note accrues interest at an annual rate of 5.5% from November 1, 2002 through August 30, 2009; and 6% from September 1, 2009 through July 30, 2012. During 2010 the note was paid in full as the result of a debt refinancing.	\$ -	\$ 596,903
Note payable to a bank, due in monthly principal installments of \$2,500, plus interest payments through June 9, 2020, at which time one principal and interest payment totaling 282,612 is due. This note accrues interest at an annual rate of 4.99% until paid in full. This note is secured by certain investments of the Association. Payments may be made in advance without penalty. Certain debt covenants are required to be met effective September 30, 2011.	571,403	-
2% note payable to a bank, due in monthly principal and interest installments of \$721, through December 31, 2023. This note is secured by a mortgage on land and building.	99,103	105,717
	<u>670,506</u>	<u>702,620</u>
Less - current portion	<u>36,713</u>	<u>30,594</u>
	<u>\$ 633,793</u>	<u>\$ 672,026</u>

Aggregate maturities of long-term debt over the next five years are as follows:

2011	\$ 36,713
2012	36,849
2013	36,987
2014	37,128
2015	37,260
Thereafter	<u>485,569</u>
Total	<u>\$ 670,506</u>

7. UNRESTRICTED NET ASSETS

Unrestricted net assets are those net resources that bear no external restrictions and are generally available for use by the Association. The Association has grouped its unrestricted net assets into the following categories:

Operating – represent funds available to carry on the operations of the Association.

Designated by the Board of Directors – represent funds restricted by the Board of Directors to be used to fund future renovations to buildings and to fund the expansion of program activities and support services. These funds may only be used with the approval of the Board of Directors. During fiscal year 2005, the Association's operating net assets borrowed \$300,000 from the Board designated net assets to pay down the line of credit. This created an inter-association promissory note which is payable over the next ten years and accrues interest at 2.5% per annum. This note generated \$6,093 and \$6,120 of interest income for this fund for both years ended September 30, 2010 and 2009, respectively. The balance outstanding from the operating net assets as of September 30, 2010 and 2009 is \$244,809.

Property, Plant and Equipment – reflect and account for the activities relating to the Association's property, plant and equipment, net of related debt.

Appreciation on Board Designated Investments – includes the cumulative appreciation of those funds invested as Board designated investments (see above).

Appreciation (Depreciation) on Permanently Restricted Endowment – includes the cumulative depreciation of those funds invested as permanently restricted endowment (see Note 8 and Note 9). As of September 30, 2010 and 2009, respectively, there was \$19,286 and \$33,088 of accumulated depreciation of permanently restricted endowment.

8. TEMPORARILY RESTRICTED NET ASSETS

The Association receives contributions and grants which are designated by donors for specific purposes. These contributions are recorded at temporarily restricted net assets until they are expended for their designated purposes.

In accordance with Massachusetts law regarding permanently restricted endowments, temporarily restricted net assets also includes the accumulated unspent realized and unrealized appreciation of permanently restricted net assets (see Note 9).

Temporarily restricted net assets are restricted at September 30, 2010 and 2009, for the following:

Chapin Term Endowment

During 1994, the Association received a bequest of \$47,945. This bequest is restricted by the donor to provide a source of income for a period of fifteen years from the date of the donor's death, which was May, 1992, to the Westborough location. Upon expiration of the time restriction, the principal can be used to fund program activities of the Westborough location. During 2010, the Association used \$119 for fees related to the fund. During fiscal year 2009, the Association used \$19,340 for the Westborough location. As of September 30, 2010 and 2009, \$32,370 and \$32,489, respectively were included in temporarily restricted net assets in the accompanying statements of financial position.

8. **TEMPORARILY RESTRICTED NET ASSETS (CONTINUED)**

Irene L. Piper

These net assets represent the restricted cash and income earned on the Estate of Irene L. Piper permanently restricted net assets that have not been spent for its designated purpose as follows (see Note 9):

	2010	2009
Restricted cash	\$ -	\$ 7,408
Unrealized appreciation (depreciation)	8,305	(48)
Realized gains	<u>47,044</u>	<u>34,836</u>
	<u>\$ 55,349</u>	<u>\$ 42,196</u>

The restricted cash is included in purpose restricted temporarily restricted net assets in the accompanying statements of financial position.

Eleanor F. Rowe

These net assets represent the restricted cash and income earned on the Estate of Eleanor F. Rowe permanently restricted net assets that have not been spent for its designated purpose as follows (see Note 9):

	2010	2009
Restricted cash	\$ 3,143	\$ 784
Unrealized appreciation (depreciation)	11,250	(325)
Realized losses	<u>(30,536)</u>	<u>(30,635)</u>
	<u>\$ (16,143)</u>	<u>\$ (30,176)</u>

For the year ended September 30, 2010 and 2009, the unrealized depreciation and realized losses are shown as a transfer of net assets in the accompanying statement of activities and changes in net assets from temporarily restricted to unrestricted and as depreciation on permanently restricted endowment in the accompanying statement of financial position.

Other

In addition to the time and purpose restricted net assets listed above, there are donor restricted funds for which the Association has not yet incurred the expenses satisfying the designated purpose as of September 30, 2010 and 2009:

	2010	2009
Purpose restricted	<u>\$ 125,608</u>	<u>\$ 156,299</u>
Capital restricted	<u>\$ 10,589</u>	<u>\$ 15,848</u>

9. PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets are restricted by the donors against any expenditures of principal and include the following at September 30 2010 and 2009:

Estate of Irene L. Piper Permanent Endowment

Donor's permanent restrictions require that \$260,108 principal be held as a permanent source of income. Dividend and interest income earned is restricted to providing scholarships for participants in YWCA programs (See Note 8).

Turner Endowment

Donor's permanent restrictions require that \$10,023 principal be held as a permanent source of income. During the fiscal year 2007, and additional \$10,000 was received from the Turner estate. Income earned can be awarded as scholarships, as deemed applicable by management (see Note 8).

Estate of Eleanor F. Rowe Endowment

This gift was received in fiscal year 2007. The Donor's permanent restrictions require that \$191,156 principal be held as a permanent source of income. During fiscal year 2009 and 2008, an additional \$4,876 and \$2,210, respectively was received from the Rowe estate. Income earned can be expended to provide counseling services for persons in need of psychiatric assistance (see Note 8).

The Board of Directors of the Association has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA), enacted in Massachusetts, as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts donated to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Association in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Association considers the duration and preservation of the fund, Association's long and short-term needs, the purposes of the Association and the donor-restricted endowment fund, expected total return on its investments, the possible effect of inflation and deflation, general economic conditions, other resources of the Association and the investment policies of the Association.

The Association has a spending policy of appropriating for distribution each year the income earned on the endowment funds as determined annually. Should the market value of the fund fall below the original amount of the gift, the Board shall determine annually whether the income earned can be distributed or if the income earned shall remain undistributed. This is consistent with the Association's objective to maintain purchasing power of the endowment assets held in perpetuity.

10. FUNDING

The Association receives a significant portion of its total operating revenues and support (approximately 17% and 19%, respectively in fiscal years 2010 and 2009) from the Massachusetts Department of Children and Families (DCF) under unit-rate and cost reimbursable contracts. These reimbursements are subject to audit by DCF. In the opinion of management, the results of such audits, if any, will not have a material effect on the financial position of the Association as of September 30, 2010 and 2009, or on the changes in its net assets for the years then ended. Approximately 6% of the Association's program service fees receivable at September 30, 2010 was due from DCF. There was no program service fees receivable at September 30, 2009 from DCF.

11. PENSION PLAN

The Association participates in a multiple employer cash balance defined benefit plan for its employees. The plan is administered and maintained by the YWCA Retirement Fund, Inc. (the Retirement Fund). Employees are eligible to participate when they have provided 1,000 hours of service each year in two twelve-month periods. Optional payments into the plan by employees are allowed up to 10% of annual compensation subject to Internal Revenue Code regulations.

This plan requires the Association to contribute a percentage of eligible employees' annual compensation. During fiscal year 2010 and 2009, the Association contributed 5% of eligible employees' annual compensation. In addition to the Association's contribution, the Retirement Fund contributed 2% of the employees' annual compensation, based upon the percentage selected by the Association. The Association's and employees' contributions vest immediately.

The Association's policy is to fund retirement costs as they are incurred. Retirement expense was \$124,362 and \$92,775 for fiscal years 2010 and 2009, respectively. These expenses are included in employee benefits in the accompanying financial statements.

12. RENT

The Association conducts after school programs at various locations and incurs occupancy costs for the space provided, as outlined in an annual contract with Worcester Public Schools. The Association also leases space under two operating leases, one is annual with a renewal option each year and the other is a three year lease agreement terminating on September 30, 2011. The future minimum rental payment required under the three year lease agreement is \$27,649 for 2011.

For the years ended September 30, 2010 and 2009, the Association incurred rent expense of approximately \$87,500 and \$85,000, respectively. These expenses are included in occupancy in accompanying financial statements.

13. CONTINGENCIES

The Association may become involved in litigation or other claims in the ordinary course of business. Management is not aware of any claims that will have a material adverse effect on the financial condition of the Association.

14. RELATED PARTY TRANSACTIONS

The Association contracts a law firm where an employee's family member is an administrator. The Association paid to this law firm approximately \$24,000 and \$10,500 in 2010 and 2009, respectively.

15. RECLASSIFICATION

Certain amounts in the 2009 financial statements have been reclassified to conform with the 2010 presentation.

16. FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) *Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures*, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

- Level 1: Input prices quoted in an active market for identical financial assets or liabilities.
- Level 2: Inputs other than prices quoted in Level 1, such as prices quoted for similar financial assets and liabilities in active markets, prices for identical assets and liabilities in markets that are not active or other inputs that are observable or can be corroborated by observable market data.
- Level 3: Input prices quoted that are significant to the fair value of the financial assets or liabilities which are not observable nor supported by an active market.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at September 30, 2010 and 2009.

Mutual funds: valued at the net asset value of shares held by the Association at year end.

Bonds: valued at the most recent closing price reported in U.S. financial markets where market trading is less frequent than daily.

Common stocks: valued at the closing price reported on the active market on which the individual securities are traded.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Association believes its valuation methods are appropriate and consistent, the use of different methodologies or assumptions could result in a different fair value measurement at the reporting date.

16. FAIR VALUE MEASUREMENTS (CONTINUED)

The following items are measured at fair value on a recurring basis at September 30:

	2010			<u>Total</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Money market	\$ 76,259	\$ -	\$ -	\$ 76,259
Mutual funds:				
Growth	125,040	-	-	125,040
Fixed income	269,151	-	-	269,151
Value	87,971	-	-	87,971
International	19,971	-	-	19,971
Total return funds	<u>257,894</u>	<u>-</u>	<u>-</u>	<u>257,894</u>
Total mutual funds	760,027	-	-	760,027
Bonds				
U.S. Treasury	227,589	-	-	227,589
Government bonds	<u>145,771</u>	<u>-</u>	<u>-</u>	<u>145,771</u>
Total bonds	373,360	-	-	373,360
Common stocks:				
Consumer discretionary	69,328	-	-	69,328
Consumer staples	28,354	-	-	28,354
Energy	50,218	-	-	50,218
Financials	65,929	-	-	65,929
Health care	71,031	-	-	71,031
Industrials	69,556	-	-	69,556
Information technology	100,263	-	-	100,263
Materials	27,489	-	-	27,489
Telecommunication services	29,194	-	-	29,194
Utilities	<u>16,355</u>	<u>-</u>	<u>-</u>	<u>16,355</u>
Total common stocks	<u>527,717</u>	<u>-</u>	<u>-</u>	<u>527,717</u>
	<u>\$ 1,737,363</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,737,363</u>

16. FAIR VALUE MEASUREMENTS (CONTINUED)

The following items are measured at fair value on a recurring basis at September 30:

	2009			<u>Total</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Money market	\$ 86,212	\$ -	\$ -	\$ 86,212
Mutual funds:				
Growth	53,937	-	-	53,937
Fixed income	103,053	-	-	103,053
Value	32,884	-	-	32,884
International	6,990	-	-	6,990
Total return funds	<u>175,769</u>	<u>-</u>	<u>-</u>	<u>175,769</u>
Total mutual funds	372,633	-	-	372,633
Bonds				
U.S. Treasury	111,231	-	-	111,231
Government bonds	243,023	-	-	243,023
Corporate bonds	<u>68,571</u>	<u>-</u>	<u>-</u>	<u>68,571</u>
Total bonds	422,825	-	-	422,825
Common stocks:				
Consumer discretionary	100,208	-	-	100,208
Consumer staples	40,470	-	-	40,470
Energy	70,400	-	-	70,400
Financials	187,799	-	-	187,799
Health care	125,619	-	-	125,619
Industrials	134,680	-	-	134,680
Information technology	166,718	-	-	166,718
Materials	45,316	-	-	45,316
Telecommunication services	16,440	-	-	16,440
Utilities	<u>24,660</u>	<u>-</u>	<u>-</u>	<u>24,660</u>
Total common stocks	<u>912,310</u>	<u>-</u>	<u>-</u>	<u>912,310</u>
	<u>\$ 1,793,980</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,793,980</u>

17. SUBSEQUENT EVENTS

Management has evaluated subsequent events through December 22, 2010, the issuance date of the financial statements and no events have occurred through that date that require adjustment to, or disclosure in, the financial statements.

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